**Resisting social influence questions**

**Q1.** (a)     Briefly discuss the Authoritarian Personality as an explanation for obedience to authority. **(4)**

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(b)     Apart from personality type, outline **one** psychological explanation for defiance of authority. **(2)**

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 **Q2.** Explain what is meant by locus of control. **(4)**

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**Q3.** Using your knowledge of psychology, explain why some people might resist pressures to conform. **(4)**

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**Q4.** Three students, George, Petra and Dan, have just started in the sixth form. Dan is a confident person who thinks that his fate lies firmly in his hands. By the end of the first week, Dan has put himself forward to be nominated as the class representative. Petra has also put her name forward to be nominated. She believes it is just luck whether or not she will be selected and feels that there is not much she can do about it. George did not put his name forward because his father told him not to.

(a)     (i)      What type of locus of control does Petra’s behaviour show? **(1)** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(ii)     What type of locus of control does Dan’s behaviour show? **(1)** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(iii)     George did not put his name forward as the class representative. Use your knowledge of social influence research to explain this **(2)**

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(b)     Which **one** of the three students is most likely to resist pressures to conform?
Use your knowledge of psychology to explain your choice.  **(4)**

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 **Q5.**  In a hospital, you are very likely to obey a nurse. However, if you meet her outside the hospital, for example in a shop, you are much less likely to obey. Using your knowledge of how people resist pressures to obey, explain why you are less likely to obey the nurse outside the hospital. **(4)**

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